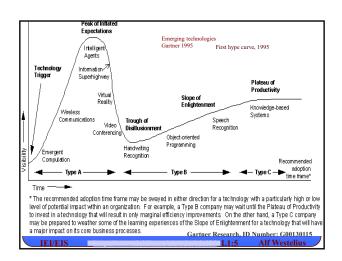
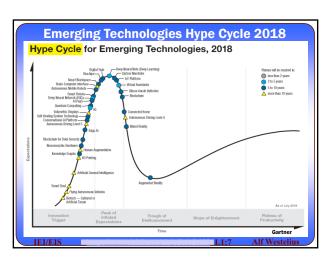


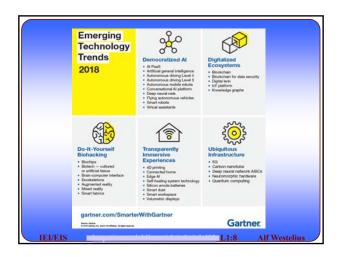
The purpose is to give you insights enabling you to make nuanced assessments of the potential behind the hype

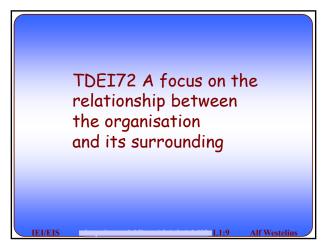








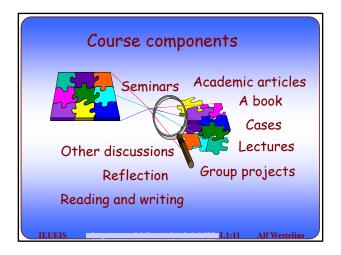




Business and digitisation

- Demand-side economies of scale and network effects
- · Lock-in
- Standards, standardisation and standards wars
- · Knowledge management

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Strategy, what's that?



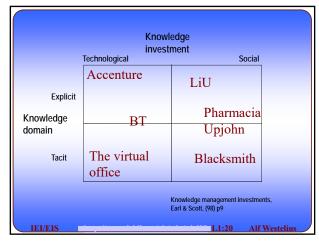
Strategy Planned or Emergent?

Knowledge management

Systematic attempts at furthering the development and exchange of knowledge in a relevant system (department, enterprise group, network, ...)

L1:18 Alf Westelius





Apple's business model? Google's business model? Schibsted's business model?

Examples of project topics

Payment solutions in public transportation
Google's portfolio to lock in customers
Software pricing – two companies' policies
The sharing economy and peer to peer platforms
Pricing strategies in the Android gaming market
Apple's HW standards strategy
Dating sites and two-sided network effects
Stack Overflow's gamification for knowledge management
PayPal's strategy over time

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